# Sitir FINANCIALTIMES <br> published in london and frankfurt Saturday January 271979 

Murray peace formula lifts rail threat

## United Biscuits wins 'unlawful pickets' ruling

 mportant High Court decision yesterday.
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## Italy crisis






- STERLING rose 20 poinis to



 - UPWARD PRESSURE on rates at the
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Our position is unchanged." Efm footballer.


Open-or shut?

 riefly
ormee ITP Walter Scott-Elliot


 ritish Toy ind Hubies Fair
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 Page 20See a
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Page 20 and Nex

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 BUSINESS
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## Long-ternin effects of

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foreign banks
including including Barclays and
West. to operate in Spain.
Page 2
© BANE OF ENGLAND told
major crediors of Mr. Wiliaun
 the Crown Agents tribunal.
Back Page

## ceichpanies


 tion of the yen and low deman
for riw malerial in Japan. Ne
sales foum 9.3 per cent.



Shareholders block Volvo's Norway deal

## reject <br> 14\% offer

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Vouvors man ahareholders. The company's and there was no


## Increase your capital by conversion'

## The Schlesinger Capital Conversion Scheme is especially designed to convert a proportion designed to convert a proportion of your investment capital into a of your investment capital into a highly tax efficient form over a te year period - it combinies the taxationadvantages of aithorised unit trusts with those of a qualifying life assurance policy. The four major benefits are:-



## Example-profitupby $56 \%$

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would be $\{7,78$. The same investor uses a Capital Conversion Scheme to fund frome the same.
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planning advice risonal Investrment Manageinement full asinger:PIMS alysorvo featur and financial plaining. Sillesingersmananage over $£ 100$
million of privates institutional

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## Nume

8 Schlesinger Capital Conversion Scheme

## Spain allows 10 foreign banks to start operations



## Kolurizi

## Syria, Iraq summit in Damascus

## French win Polish ship orders



## West German trade surplus rises



## Soviet warning on Harrier sale






## THE CRISIS IN IRAN <br> Fifteen killed as soldiers fire on Khomeini supporters



BY SIMON HENDERSON AND
OLDERS POURED bursts if
OHIOMatic rifie fire into rioting


## Angry exiles under U.S. scrutiny



Oil supply cut 'not yet serious'

| onsumers. but the situation our months time If ihe try's exports were not he 19 -nation International gy Agency (IEA). <br> Awoday meeting of the Standing Oil eting group, representad that the oil stapply posiwould remain sausfactory They decided that there no need for the moment tart emergency oil-sharing gements. |  | Texaco said it |
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Ex-security chief revives $\mathbf{S}$. Africa storm

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## Exchange criticism of Talisman rates



Inflation expected to edge upwards


GLC moves against housing association

## 

## Cobalt and platinum prices to rise

## HigGEik PRICES for two metals，which is used in the manufac－ <br>   <br> Zanaia＇a Metal Markeing Cor marcently．however，the free of cobalt－a good <br> soration said its price eries for for indicator of supply／demand oibalt was effective froin Feb－inflnences－Has come hack from   <br>  Mhat it wras stidy sing the Zambian mova but it 1 s expected to fol－ The prodicer． <br>  <br> ．sells：mnly to bayers whn have

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Five－ton weight limit for battered Tower Bridge


## Ombudsman＇s field

 not to be extended

Finance institutions＇

## new funds fall 17．8\％ <br>  <br> GLC may sell to association

## Big Ten pension funds have £6bn investments

THE TEN biggest pension of the NAPF，polated out yes－
funds in the OK between them




Toy trade fair opens amid fears for sales

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## State to control Crown Agents

bY PHLLP RAWSTORNE


## Ninian partners

pay extra 864 m


#### Abstract

BRITISH PETROLEUM．Ranger shares－ 74 per ceot to hlock     


£ 7.5 m order
for nuclear
fuel ship

Benn：West may avoid
worst of Iram oill cut


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LLANS TO strengthen the squeze profis more tighty
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## Compulsory audit law needless，City says

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aold tn an orlental buyer for $\$ 22,000$ in a pictures sale，whill
Cristies disposed of an
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## UK NEWS-LABOUR

## ARLEY CALLS FOR EARLY END TO HAULAGE STRIKE

## Industry on knife edge, MPs told



## Back-to-work men

 confront officials

Protest drivers hand petition to union


## Austin Morris men ignore advice



## Steel plant at Shotton <br> 'threatened'

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Paper mills closed


## United Biscuits wins order to stop secondary pickets at factories



## More

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## at ports

## Employers warn of closures

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## Scottish jobs under threat, says Millan

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## West Midlands pickets 'now under control

##  まuwtuaw wan wix まueduizw iwizewain   Burtor-on- emptioes. <br> The efferts of the strike are expected evo be greater next week. The West midiand  Fiwimax

## Northern Ireland bank staffs plan pay action




Agreat deal more.
The new Datsun Skyline 240K Coupé is a high performance thoroughbred of superb engineering and quality.
It is umdoubtedly a car to match the exacting requirements of the enthusiast driver and the motorist for whom creature comforts are a priority.

To get you going it has a 2.4 litre engine with electronic ignition, and Bosch electronic fuel injection-so it's strong oniperformance with 127 bhp at your command.

It also has progressive power steering by ZF to automatically adjust the assistance you need, more in town, less on the open road.

For superior road holding, the Skyline has the sophistication of independent suspension on all four wheels, and for safestopping, there's a duplicated anti-skid system with power

assisted disc brakes all round On special alloy wheels, of course.
For the transmission you have a choicea close-ratio 5 -speed gear box or, at extra cost, Nissan's silky smooth automatic.

On the dashboard youll find a comprehensive array of instruments from rev counter to power boost meter, and check lights for nine
functions from door ajar to stop lamp monitor. All in all, the Skyline Coupé has just about everything the enthusiast could ask for in a high performance car. And then it has a host of luxury touches-electrically operatedwindows

that wind down completely to give you a pillarless coupé; thickly upholstered cloth seats with adjustable lumbar support for the driver; an extremely accurate quartž digital clock; two waveband push-button radio and auto-reverse stereo cassette; anid power jet headlamp washers; wash/wipe system for the rear window (heated, of course), interior release for the boot with anti-theft override, locking illuminated glovebox, vanity mirror with safety cover, tinted glass with laminated windscreen, and much,much more.

On some other performanice coupés,many of these items of equipment will costyouextra. A lot extra.
For example, Mercedes Benz will ask you to pay an extra $£ 1,008$ for electric windows, tinted glass, alloy wheels and headlamp wash/ wipe-but that still doesn't give you a radio, stereo cassette, rear window wash/wipe and quite a lot more.

On the BMW 323i, headlamp cleaner, power steering, alloy wheels and tinted glass will cost you a further $£ 907$-and youre still short of electric windows, rear window wash/wipe, radio, stereo cassette and so on.

With the new Skyline, you also have the individual "plus" of Datsun's top reputationfor quality and reliability, confirmed by the recent independent report that Datsun have fewer warranty claims than any other car.


The new Datsun Skyline 240K Coupe is at your dealer's showroom now, priced at just $£ 6,000$,including special car tax, V.A.T, inertia reel seat belts and door mirror.

And that's remarkable value for the most: technically advanced, high performanceluxury coupé that Datsun can offer!

THE WEEK IN THE MARKETS

## Bending before the storm



The trend arrives late


MARKET HIGHLIGHTS OF THE WEEK

## U.K. INDICES



| U.K. INDICES |
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Investin Government Stocks and Equities FREE OF TAX

Family Bonds are compictety exempr from income tax and
 Furtheremare, there is an eetria investment and tax dvantage if you invest before 6th April. The maximum invesment currently allowed is fro a manth
 discount of about $25^{\circ} \%$.
The Family Bond is a unique unit-linked invectment, avaiwhill ss ise; howerera, as the invesment is completely to
 which would more han double your money overtel
he trowh to darc bas been at an even faster rate.

## nd return it to us - -no stamp is required.

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WE,THE LIMBLESS LOOK TO YOU FOR HELP



 Mapor Thic Earlof Ancanere,
 British Limbless Ex-Service Men's Association

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## An offer they can't refuse? <br> 

## Share Exchange has the following advantages-

## If you hold UKivuoted shares, Gaitinoirecap

particuarly atraccive share exchange offer:-.".". - including all thelefiding hares, into Garthiare stithe offer

 * Wee offera wide range ff inititiusis sill of wifich give you
 - milion.

 - Ffree of tax and the nett $£ 4,000$ is taxed at only $15 \%$.
 If fou would like. to kow morie about the Gat Tmore, Sharc Exchange Service and the trustis we offer or would like
to know which of your shaper are escoptable at ofter price, please complete the coupon below, and attach a list of shares


UNIT TRUST AND INSURANCE OFEERS



AREYOU STILL PAYING TAX ?

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## Giving away a house

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## Tax for a widow



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## UnitTrust Notebook No. 19

## Regular Savings Plans



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Whick sort of fund?
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Unit TrustAssociation

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## INSURANCE

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complete nonstarter.

## Holidays with strings

|  | wbo says "oH, don't wory about that, we'll just say.. . ${ }^{\prime \prime}$ If you think your heart problem, your kidneys, your bad leg or your high blood pressure might high blood pressure youse you difficulties you lose very utue by getting a doctor's letter (for which you will probably have to pay) and making sure the insurance company cannot say it was not told Bet. ter that than a refusal to pay | it is important that more that where the documents are and what to do if something goes wrong. It is all a bit hopeless details secret-"Don't worry dear, I've looked after that ${ }^{\text {n }}$ - and then has a heart attack whicb renders him helpless. |
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## YOUR SAVINGS AND INVESTMENTS

As the pay policy cracks，Peter Riddell warns of the gloomy economic outlook for investors and Michael Cassell looks at mortgage prospects

Borrowers take the rap







mortgages may escape

 the last two days This mean
that there is only
martin betwean what the









## A switch in time saves tax





Canyourfamilyaffordit？


## Money Monitor

## Post

## haste




# Moneymax： 

the plan for the man who has everything（and the woman－with even better termsi）
The higher your income，the better an investment youn
Moneymax Plan．Return on your moneve is outstanding－
$11 \%$ p．a．net over 10 years on monthly investment．＊ $11 \%$ p．a．net over 10 years on monthly investment．＊
Sois the freedom it gives you to deplopy your resources．n ways that
suit you．Five options come up after 10 years；you decide which suit you．Five op
suits you best：
1．Tax－free lump sum paymant．
2．Tax－free roll－up for a further 10 years：
ralher than switch into assets producing taxable income，you can leave your accumulaled cash to roll up tax－free for up to 10 more
years．You get additional growth bonuses－also tax－free－and have access to the money，if necessary： 3．Cash a series of，policy units to provide a tax－free＇income＇．
4．Combination cash，plus roll－up or income－whichever suits you besi

## LEISURE

## New world and new ways

 ANyIn Britain it is easy to overlook that as the fifth Test opens in Australia the row over Packer cricket rumbles on. Philip Bowring looks at the state of play, and at the sizeable fortunes still at stake.

## Key days for cricket's other test



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## Best in Europe




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## BRIDGE  <br> Ep.c. comer . 




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GARDENING

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## TRAVEL



## Good Service




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## MOTORCARS

## WADHAM

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## Mim Toravay







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Other Quality Cars







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1977 Mercedes 450 SEL 6.9 Saloan. Auto/PAS. Colour Metallic Nickel Green with Off-White Leather
Interior. Airctond. All extras. Only 22,400 miles. £22,995.00 1976 Mercedes 450 SEL Auto. Magnetite Blue
 1975 Mercedes 230/4. Auto/PAS. Colour Maple with Tex Interior. 21,100 miles. Radio, central lock. 1977 Rover 3500 SDI. Auto. White. Tint. glass. Alloy wheels, radio st. cass. 8,200 miles. $55,995.00$ 1967 Maserati Quattroporte. LHD. USA spec. Met. Siver. Leather Interior. 49,000 kmm. Aircond. Tint.
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## LEASERITE Lto.

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Lotus the car Follett the dealer


 Discover the fiving legend of Lotus soon

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## RHROWE

OFFCIAL ROLS-ROYCE A BENTLYYDISTRIBUTOR.
1978 ROLLSROYCE PHANTOM VITSEAT LMOUSINE
 1972 ROLSROYCESLLVER SHADOW SALOON

1977 BENTLEY TV SALOON



1977 ROUS-ROYCE SIVER SHADDW II SALOON ,
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ROUL-ROYCE CORNICHE CONVERTBLE

1973 ROLEROYCE CORNICHE CONVERTBLE


England's largest Lancia dealer 38-48 THE CUT SE1
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## AFINANCTALTTMES SURVEY MIDDLE EAST OIL

## MARCH 201979

The Finankial Times proposes to publish a Survey oditorial synaposis is set out below.
Introduction: The Middle East is the source of the ulk of woirld oil exports and of about 80 per cent of OPEC's production. How the industry has evolved Erom the beginning of this century to the and Stake takeover. The dramatic effects of the 1973/74 oil price rise and the role of OPEC as a cartel. The smaller producers of the region which
are not members of OPEC and the search for oil in other countries in the region.
The Phttera of The Organisation of Gas and Downstream $\left.\quad \begin{array}{c}\text { Arat Petroleum } \\ \text { Exporting } \\ \text { (OAPET }\end{array}\right)$ Industry
Participation and State Oil Industry Services he Role of the Weste Oil Companies The Middle East East Oil Producers Security The Majnr Middle East Oil Prodncers:Saudi Arabia Libya $\begin{array}{ll}\text { Iran } & \text { Algeria } \\ \text { Iraq } & \text { eatar }\end{array}$
Kuwait Abn Dhabi
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For further information and details of advertising
rates please contact: rette I Lecomte-Peacock Financial Times
Bracken House, 10 Cannon Street, London EC4P 4BY. Tel: 01-248 8000 Ext 515
FINANCIALTIMES
EUROPE'S BUSINESS NEWSPAPER


## PROPERTY

## Investing in Paradise


#### Abstract

BY JUNE FIELD |  |  |  |
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| for civilised |  | historic - Herberts Plantation |
| d for civi | Gardens, London, sw5. | House in three acres is |
| hideaway has particular | Antigua, where Richard and | U.S. 5440,000 . Says mar. Plant. |
|  | Suzy Burton spent their honey- |  |
| An unspoiled West Indian |  |  |
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|  |  |  | Carihhean Weekends" to St. Antigua, WI, start from about vacancies at all until April.





The most exciting plar for Fstate. Po Box -38\%, Castrient Continental Vilis, 38. SIone



## Serious buyers seek in snow

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## MIDWESTERN U.S.A.

## RANCH AND COAL LAND

9,141 acres working cattle, crop and grain ranch in North Missouri Large, proven, coal reserves
\$5,715,000 including mineral rights
Robert E. Fredbolm
Route C Box CAM 12
Camdenton, Missouri 65020, USA
Tel: 314/873-5033

The Penthouse, Hyde Par Gate, London SWr


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## Hampton \& Sons

 CHESTERTONS

MARTHAS VINEYARD
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THE VINEXABN ISTHF RELAXTNG RETPEAT F MANY FAMBUS PEOPIE
Fine sirbiog - Unspint biache tind beach clnb Fribhing:

one of the few possibithuilding sites 40-acre (161.2sMaming prime parcel of wodad land with $4\}$ acre $\left(6,000 \mathrm{~m}^{2}\right)$ fresb water lake. FOR SALE ASA Wióle.
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 CLEAR TITLE-IDEAL INVESTMENT

HARRODS ESTATE OFFICE




GARFED HMLHAN \& CT.
bigger and better mortgages-pemortgages 178 TEMPLE CHAMBERS. TEMPLE AVENUE, LONDON ECAX 0DU







| RUTLAND GATE Freehold Yacant Possession 4 Bodrooms., 2 Besthooms. 2 Racap. liona, including large sun loungo. ${ }_{3}$ WHTMMIII PREECOTT <br>  |
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|  | A-U.S.A. <br> HLL FARM <br> Iucked es the foot af the Bluc Ridga hriglon. O.C., sind 30 mifes N. ol <br>  <br>  EALTY COMPA HOTTESVILLE, VA zeson 293-4471 |
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Cutlass


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Residential Property ADVERTIING
Only 82.30 per line (niminimum three lines) Recum this coupon with details of your property toge ther witl your cheque and



Have a heart



Spaghetti luncheon

##        



Spaghetti with Cockles, Genoese style oz jars), 116 spaghetti, or pre-
ferably vermicelilt ferably vermicelilt, big bunch
of parsley 6 large cloves of
garilc, 1 it oz tin of tomatoes,
 sait and plents of freshly
ground bark pepper, 5 table-
apoons olive oil Put one tablespoon of the olire
oil and two whole, peele eloces
of garlic in a soucepan and beat
 a sieve or mouili and add to
garricicand oill Add basil. sugar
and salt to taste

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\begin{aligned}
& \text { half } \\
& \text { Meanwile put the rest of the } \\
& \text { olive oill, garalic and parsley in } \\
& \text { a blender and Hquidise (add }
\end{aligned}
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 be served hot or cold.
1 lb spaghetd. 14 or fresin
Liquididise. Add all the oche
ingerents. taste and adjus


Spaghetti with Grieen Sauce


## Spaghetti With Cxispy Bacon

 and Egg Cream Sauce This sounds sike spagherti of lemon. Put the hutter incarthnara but in fact is. io my meving bowl over a pan oo
orind.
iofintely
superior.


 Lsmall clove garilice (op-
tional. seasonigg to tate,
grated checese to serve with $\hat{n}$. Cook bacon until crisp and
chrp it up smal. combine the
cream and egs and a squeeze


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| Spaghetti with Cxispy Baco and Egg Cream Sauce |  |
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## Putting on a new face



## COLLECTING

## Silver spoons

BY. JANET MARSH

ON FEBRUARY 9th. Phillips teeoth century for courtiers to the auctioneers are selling the makc preseotations nf silver
Alexander James collection of spoons to the monarch on New ailver spoons. ls there perhaps Year's das. optimistically ex.
a sense of omen about lot 62 a
pecting a present
of areater a sense of omen about lot 62 a a pecting a present of greater
James I Apostie spooo depict. value in retur. Edward $V$ Vrs
ing St Simon Zealots? The Treasury in consequence posses-
 the Marquis of Breadlebane's tity of spoons. Tbe regatrd in
collection of bistoric spoons on which spons were held as ob-
May 12th, 1926. Oo that ocea. jects of value is enshted sion the euctioneer that occas. jects of value is enshrtmed in
the safing s.5orm with a aiver
the sale by and joytully the end of the whing con conjures up grotes phrase im-
General Strike. tion is smander compared colliec- say,
with the Breadilebane; but early $\left\lvert\, \begin{aligned} & \text { with the Breadlebane; but earl } \\ & \text { spoons have beomer rare on th } \\ & \text { market, and the collection of bi } \\ & \text { items has heen arefuly }\end{aligned}\right.$
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## OPHillips




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## FOR SALE

 REASONABLY PRICED STAMPCCOLCTIINS FOR PLEASURE
AND INYETMENT.





Islamic Sales at Phillips


Tiems are now being accepted for inclusion in sales of Islamic works of art on Wednesday 2.5 hh April and

For 2 26th April.
For further information conceming these sales please contact Vanessa
Clewes on $01-6296602$ Clewes on 01-629 6602.
Prillips the laternational Aection People Foundel 1796.


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EXPERIENCE AND EXPERTISE 364


Grandesonnerle obracket clock of Fobyat provenance,











| Grande-sonnerie bracket clock of Fotyal PProvenaince, ctric 1680, 141 th ( $3 \mathrm{~B} . \mathrm{cm}$. Jhiong. Sale, Wednesdav, Febobdivit <br> Thoinas Tompion (1839-1713), sometitrea feferrid to as the "Father of Kinglish Clocikimaking" IE reéorded. to. Have Patrons. These clocks bave distiantive richry tuointed cyses sud frequenty bouse moventents of gredt conipitexity and ingenuity. Tbe Tompton elock illastrated aboye is sudet an Clocks held on February 7 th. Tompion mada oniy tiwo other clocks with dials of elpriar layout and with two train gitandesonserie movements. The clock offered: was giver Sissiat, sind wis sold at his sale at chititre's on July the 1843, and realised fig-100 For further information on thin sala apdother alaes of this kind: please contaty Nigel Reffety or Achant Gatnite the address ahouve, |
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SALGOOOMOADVERISNTG APPEARS GVERY GEXURDAY



## CLUBS


EXHIBITIONS



## Brecht across the water










## nitab <br> Womb with a view



## Variety of roles



## Poet of the Twelve speaks out

|  |  |
| :---: | :---: |
| by lan, 88.95 . 195 pages | use of words like "dialectical." even our old erriends from the vocabulary of Andrai Aleksandrovich: Zhdanor. |
| Brecht: A Blngraphy by Flaus Völker. Marion Boyars, $£ 12.00$. 412 pages | For all his solidarity, Dr. <br> Valker can't hidee what seem 10 me the unlikeable characteris- |
| Volumes 22 i, 2ii Eyre Methuen. E5.95 eech. 138 pages, 124 pages | belief thet society sbould come to terms with him rather tban the other way about. As early |
| Dirrenmatt, a Playa by Urs Study of of Eyre Playa by Urs Jenny, £3.50. 206 pages | aa 1932, Communist critics con demned his film $\kappa$ urthle Wompe (a version of The Hecastures |
| by Edvard Beyer. Souvenir Press, 55.95 .223 pages | him in The Proletorians Reheorse the Uprising for his indifference to the workers |
| There are. three things I have indifference to the woirkers |  |
|  | 17, 1953 in East Berlin. <br> Vülker edmits bis lack of courage; he never did anything |
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|  | for the workers ba championed but write for them. end he ran |
|  | et the frrst saiff of danger. Even |
|  | he must stay in the United |
|  | States-to turn the Communist |
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|  | or |
|  | via Switerland, prudenty pro- |
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|  | passport (to the fury of the Austrians). As for his treatmen of women, it was totally |
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|  | of wageous. |
|  | with its deliberate exclusion of |
| very useful, but must texts handy for ref |  |
|  | Välker's scrutiny of Brecht's |
|  | work is very interesting, made |
|  |  |
|  | not an orthodox Communist. viewpoint (Brecht was never a party member.) The translation |
| Volume |  |
|  | pary John Nowell reads well hut |
|  | for the proper names: Varkhtangov, or instance, appears as Wachtangow. |
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|  | We don't have enough of the Swiss playwright Friedrich |
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|  | Difrenmatt here: of his 13 plays I have seen six, hut only |
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| The second contains The Three- | three-The lisit, The Physicists and The Meteor-have |
|  | made the West End. Despite |
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|  | world. he bas remained a feirlyconventional writer, with a gift |
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|  | for showing distress in terms of.farcieat situations. This litue |
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|  | book by Urs Jenny, a West |
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|  | work or the theatre with understanding hut with cnol objectinty, and is well worth |
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|  | objectinty, and is well worth having. <br> It is interesting to have a |
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|  | book on Ibsen ly a Norwegian, hut though Professor Beyer's is |
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|  | thorough and sensitive, |
|  | great three-volume work It can complement lt, however, with |
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|  | Its special knowledege of the |
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|  | pictures, Including a chalk |
|  | 67 smiling all over his face ashie must have smiled at Emilie |
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|  | Bardasch in the park at Goossenszus. |
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## Ghote grins again



## ARTS

## Once upon a time




BBC 1







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Discovering the dark side of Florence

















## theatres this week

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Financial Times writers in Europe and the U.S. have been looking at the ways in which Britain's current problems are being reported. This is what they found.

## Dateline London

EYPAUE BETTS, HERRY DODSWORTH, DAVID SATTER, ADRIAN DICKS AND JUREK MARTIN.
Viewing your own country from abroad often can have a salntory effect London Spett the past few weeks strugling with strikes, bad weather, shortages and problems
trin reaching their offices. Some are sympathetic, some are not, but all seem to have





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Absent friends
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## d

headedness of a kind the Britis
punlice knows only too well.


# The Budget, the election, and cash limits 

## When bad news is welcome


by samuel brittan and peter ridelel

## Letters to the Editor

## Interference

Froim the Managing Dircetor,
Ores
Internationni
day an intolerable burden in
tefms of draning resorece ou
of lodustryy and taking away ail
incentive to work.

 made an under shambles
cornerstone of our
eminomy.
Michael Wehb-Bowen.
Ores International. Ores International.
$\begin{aligned} & \text { 35.39, Maddox. Stret. w. } \\ & \text { Reforms } \\ & \text { From Mr. E. Mclitrick }\end{aligned}$. para-
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of the


| SPOT: BUDGET DAY |  |  |
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| If there | $\begin{aligned} & \text { early spr } \\ & \text { dection } \end{aligned}$ | No early election |
| $\begin{aligned} & \text { A pre-Eanter } \\ & \text { Budget } \end{aligned}$ | March 6 | March 13, 20, 27 or April 13 |
| A $\begin{gathered}\text { porselester } \\ \text { Budet }\end{gathered}$ | - May 1 | April 24, May ${ }^{\text {a }}$ |




##  <br> on




## No time for play in the toy industry




Wheeling

## West

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and to the group. The youngest of four brillant
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John Brown pushes up target to record $£ 28 \mathrm{~m}$.


## Poor timber operation results

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| leaviag the aluributahle balance at 5105.100 ( 14173,300$)$ The net $\operatorname{lnterim}$ divideod is maintaioed at 3.5p. Last year's total paynuent wss 10 p from pretax profirs of 5875.25 . <br>  crease in turnover and decrease in the charge for lnterest, the of stock was lower than during the previous year. Ther say <br> remaloder of the group, wbich is primarily engaged in road sur facing and its associated actly. ties both in this country and in Itals. were an improvemeot on the equivalent period of last year. <br> The preparation of half-rear error in the uccounts of a sub sldiary resulting in an over. statement of stock at Mareb 31 , 197S. This bas been dealt with as a prior year adjustment and the net effect has been to redure the amount attributable to stock |
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## J. Dyson first half decline



## Results due next week

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MINING NEWS
GFSA lifts interim
to 70 cents


Hallite dives to $£ 0.12 \mathrm{~m}$ as sales volume fàlls.






## Babcock to boost N. American

link with takeover in Canada


## Rowntree increases ABM stake



## SUMMARY OF THE WEEK＇S COMPANY NEWS

Wm．Cook well ${ }^{1 d g} \mathrm{f}_{\text {fal }}$ up midway

## Ameil

## L\＆G offers discount 



DONT BE LEFT BEHIND IN 1979




| Take－over bids and mergers <br> The bids and deale sector attracted a large proportion of Stock Exchange bu cieneas whlle was subdued because of the wilde spread <br> Chamberlaio Group is the subject of an agreed bid from the U．S．Brown and Sharpe Manufocturing Company．The offer is 65p cash per abare with the option to receive the same nominal amonnt of 10 per cent unsecured loan steck 1982．The American company already holds 20.65 per cent of Chamberiain＇s shares and the 15 tter＇s directors and associates have accepted in respect of 31.8 per cent more． <br> Dufay Bitumastic were surprised on Wednesday by an appoach from camrex Holdings which stend to make a full offer of 50 p cash per share．Cemrex＇s move came two days after Dufay asked tbe Stock Exchange for a suspengion of dealings in Its ahares and for an investigation Into recent share deallings； et the same time Dufay announced that recent explorstory merger talks had terminated，and Camrex confirmed no Wednes－ day that it was the party engaged in the talks． <br> The unwelcome bid from Norcroa for Johnson－Richard Tiles has resulted in a recommended．get－together by Johnson－Richard <br>  taxable profits of $\mathbf{5 1 1 ! \mathrm { m } \text { ．Terms for Armitage are seven shares }}$ In the new group pius 140p cash for avery ten shares now held， whlle J－R sharebolders are to ba offered one new share plus 20 p casb for each share now beld．Unsecured loan stock is to be offered as an alternative to the cash elements． <br> Westminster Property，dealings in wbich were receotly suspended at $26 \neq \mathrm{p}$ ，is proposing to issuc 9 m of lts 20 p shares et owning company holding ebout 51 per cent of WP．Subject to shareno）ders＇approval，there will be $n 0$ obiigation to make a full－cale bld for WP ． <br> Properts dealer <br> 1 Peutherer has bought 26 per cent does mot rule out the possibility of a full bid． <br> The consortium comprising Mr．Geoffrey Rose and two ings，has strengthened its position by buying 1．2m Audiotronic ings，hares from three Lasky farnily directors and bas also acquired votung rights to a aimilar number of shares which are being retained by the Lasky family．The consortium now bas voting rigbts to just over 20 per cent of the equity shares and bolds just over 1 m of the 15 m 12 per cent cumulative participating preferred redeemable shares． |
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| Ash Spinning notified an approach from an unnamed source which may iead to an offer． |  |  |  | PRELIMINARY RESULTS |  |  |  |  |  |
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| eiectronic interests to an Irish coocern，Nissa，which is 56 per cent owned by Peak＇s chairman |  |  |  |  |  | ${ }_{\substack{\text { Prezax pro6t } \\(\text {（1000）}}}$ |  | Farnings＊Dividendsi： per sbare（ p ） |  |
| Dealings in Dartmouth were suspended following a bid approach．At the suspensinn price of $19 \frac{1 \mathrm{p} \text { ，Dartmouth is valued }}{}$ at $£ 2.5 \mathrm{~m}$ ． |  |  |  | Alexanders Dsent Allied Textiles Bootham Engrs． | $\begin{aligned} & 6 \begin{array}{c} \text { Dec } \\ \text { Sept. } \\ \text { Sect. } \end{array} \end{aligned}$ |  |  | $\left.(-1)^{16.0}\right)^{14.33)}$ |  |
|  |  |  |  |  |  | 888） 26.9 | 61．71 5.14 （4．61）． |  |
| ${ }^{\text {A }}$ near－7 per ceot stake in Goome Photographic Pt |  |  |  |  |  | Oct |  | ， | （23．8） |  |
|  |  |  |  |  |  |  |  |  |  |
| The merger discussions between Centreway bnd Gearge Whitehouse（Engineering）have been terminated，and Centreway |  |  |  | ${ }_{\text {French（T，）}}$ Sons |  |  |  | ，－1）Nil（2．64］ |  |
|  |  |  |  |  |  |  |  | （22．5） |  |
|  |  |  |  | Status Discount rate \＆X yle <br> Union Disconst <br> Watson \＆Philip |  |  |  |  |  |
| $\begin{aligned} & \text { Company } \\ & \text { bid for } \end{aligned}$ | Value of bid per Merke | before of biue | Acctica |  |  |  | 900） 16.3 |  | 131．14） |
|  | sbare＊＊pricet |  | Bldder date |  |  |  |  |  |  |
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| Alginate <br> Anslp－Swiss <br> Chamblain G．P． |  | $\begin{array}{ll}309 \div t & 21.01 \\ 2951\end{array}$ |  | INTERIM STATEMENTS |  |  |  |  |  |
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|  | $1685$ | 126i＋ 5.58 | earpe <br> mport <br> 汪 | Company Halfyear |  | Pretar orofit |  | Ioterim dividends＊ por share（ p ） |  |
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| $\begin{aligned} & \text { Thies } \\ & \text { Kean Scott } \end{aligned}$ |  | $\begin{array}{ll}109 & 29.5 \\ 12\end{array}$ | Nor | Conrts（Furnshrs） <br> Cnwan de Grool <br> imr Propert |  |  | 12.7 | 1.3 | 10．78） |
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|  | 6836 |  | Ferguson Indstrl | Mister a Co <br> Marston Thmpsn． <br> Seets |  |  | \％ 1.1 |  |  |
|  | 801888 | 34 |  |  |  |  |  |  |  |
|  | $\begin{array}{llllll}\text { Westugbse．Brake } & 95 \dagger & 86 & 62 & 40.5 & \text { Hwkstifid Sidiy．－}\end{array}$ <br> －All casb offer．$\dagger$ Cash aiternative．$\ddagger$ Partial bid．$\S$ For capital not a）ready beld．Combined market capitallsation．ID Date on wbich scbeme is expected to become operative．Based on 1i Based on $26 / 1 / 79$ ． |  |  |  | Seet $\qquad$ Smith（David） Wrighton（ F ） |  |  |  |  |  |
|  |  |  |  |  |  <br> Figures in paron theses are for correspoodis perata） Dividends shown net except wbere otherwise stated． <br> －Adjusted for any intervening scrip issue．$t$ Net profiL afler provision of rebate contingency and taxation．$\ddagger$ Net pront．ajtcr <br>  dividend due to change ln tax．rate．la）To be announced at year eod．LLoss． |  |  |  |  |  |
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| Rights Issue |  |  |  | Scrip Issue |  |  |  |  |  |
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| Rank Organisation：One－for－six at 225p． |  |  |  | Statas Discount：Four－for－one． |  |  |  |  |  |










## Countryside cuts

 vavazaw

## RESULTS AND ACCOUNTS IN BRIEF







NEW ENGINEERING COMPANY FOR
LOW AND BONAR
EXPANSION IN Low and Bona


 groun＇sione electical
subsidiary has bee
manazing direetnr．

GOLD FIELDS GROUP
G0ID FIRLDS OF SOJTH AFIAG LHMTE
ror the six months ended 31 December igrs



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declaration of dividend Dlvidend No． 60 of 70 cents per＇sbare bas today heex
declared
regitered in touth the books of the currence．pompany at the close of mushiness reglotered in the books of the company at the close of business
on 9 Ferraury ig9．
Warrants will be posted to members on or about 15 Marcb Standard conditions relautng to the payment of dividends
are obtaindble at tion ghare transifer offices and the London
Ofite of the compsny． Requests for payment of the dividend in South African
currecy by members on the United Kingdom revister must
be received by the company on or heine
 The register of members will be closed from 10
February 1979，inclusive．
 Jobannesburg
2001
London Omee： London Omee：
49，Moorgate
London EC2R 6BC

United Kingdom Reglstrar
Close Registrairs
Sowisited
Hlgh Road Co3，Hlg Risand
Leyton
London E10 7AA


## SOME SHARES ARE STILL HITTING NEW HIEHS <br>  <br> 



# Early 3.29 rise on Wall St. 

|  | By 1 pm the Dow Jones Industrial Average was up anıther 3.29 to 857.93 , making a rise of |
| :---: | :---: |
| feelive | 20.44 on the week. Tho NYSE All |
| URTHER GAINS were scored |  |
| erately acti | the week, while giins |
| eet yeslerdy | led losses by a two-f9-0ne |
| re encouraged | ${ }_{\text {2najority }}$ 24.025m sbares. |
|  | European American |
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|  | ing. Yesterday Citibank held |
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| SDAY'S ACTIVE STOCKS |  |
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## racing

Lord Browndodd a likely long-shot




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| 5id |}NEW YORMARKETS

## Earnings by Volvo increase 40\%



## Woodside Petroleum plans rights issue



BIS figures show high early repayment levels

| NEW INFORMATION on the national bsnk loans ahows tbst on average about 45 per cent of losns were due for repayment within a year. ghews hig for June 1978, also show variations from country to country. | Brazil (S8bn), Mexico ( $\$ 7.8 b n$ ) Venezuela ( 56.4 An ) 4 the South Africa ( $\$ 4 \mathrm{bn}$ ). <br> The data slso suggests that on average, borrowing countrie bad unused credit fachird of their able worth about $a$ thir total borrowing. |
| :---: | :---: |
| Amang heavy net borrowers from the international hanking system who were due to repay | The information appears in the second of what is to be semi-annual serles of statistics |
|  | vately raised 2 loan from |
|  | Japanase hanks on the finest |
|  | ter |
| (\$3.5hn or 57 per cent), Portu- | an East European brites Rower. |
|  | Ceskoslovenska Obehodni Banka |
| and Venezuela ( 86.46 n or 56 | mandated Benk of Tokyo to |
|  | nd of last year. The spresd |
|  | was ${ }^{\text {w }}$ per cent throughout |
| lements, the so-called cenbankers' bank in Basle. | the Japanese banking com- |
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| WOODSIDE PETROLEUM plan t-raise A. A40m (O.:. 545.88 mm ) finm: a rights issue to shareeiploration programme on the sorth-west continental shalf of Anstralia. | at the start of 1979, wbich evaluation and planning work and leave a substantial miargin The new shares will be issued at 50 cents (compared with the latest share market price of 65 |
| :---: | :---: |
| Whoodside is a member of the | cents). "The issue will be on |
|  | the compian will make tha |
| ver |  |
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| a $\cdot$ A $52 b n$ to | rebate of 30 ce |
|  | Thie issue - the first since |
|  | The issue - the first since |
| ,primarily looking for oil. | capi |
|  | The major sharebolders, Sbell |
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## The First Viking



West German steelmaker cuts dividend

| THYSSEN, Western Fiarope's posing a. sharply reduced dividand of DM4 per. share for the year ended September 30. Tbis. compares . with .DMK. 50 . itself a reduction frim the previous three years' DM: per share though in. 'line with general practice last year when the newi.tax credit for domestic shareholders :was introdticed The Thyssen superviso Boardi : wbictis also gave:format | approval to last year's accounts, snnounced a balance-sheet pares with DM142.9m distributed profit in 1976-77. <br> cribed years resuls were des. cribsd by the company ss ber, when it also issued pre liminary oparating agures. These showed as bad been generally expected, that while the world-wide steel erisis, it | also benefited once more from the relativels greater diverstfication it bss been able to carry out in racent years. <br> The upturn in the steel market during tha final quarter of 1978, already slgnalled by the overall sales and orders figures for the industry, will not of course contribute towards Thyssen's earnings until the current fnancial year. - |
| :---: | :---: | :---: |

COMMODITIES/Review of the week New peaks in metal markets

MARKET REPORTS
base metais


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\text { not }
\end{gathered}
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National Airlines' bid system attacked

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wonnd consider witharawing
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## Amdahl computer group puts in counterbid for Comten

| AMDA |  | hs, |
| :---: | :---: | :---: |
| computer company in which | Amdahl said yeterday that | Com |
| Fujutrst of Japan has a 28 perr | it was ready to offer 526 a chare | of $\$ 38.3 \mathrm{~m}$ and carnings of $\$ 3.4 \mathrm{~m}$ |
| ts stake, is launching a rival | in stock for Comtan, valuing |  |
| bid to the sile NCR annoumined offer which |  | Amdshi, which earned profits |
| Comten, another data proces | in stock and cash offered by |  |
| concerr. Amdahl's offer is worth | NCR. | of sa3m in 1976, this week re- |
| 38m. | , |  |
| Amdahl bss been one of the | tures, markets and services data | rise over the $\$ 20.5 \mathrm{~m}$ earned in 19\%. |
| and bas | line of computer performa | Comten said yesterday that |
|  | measurement systems. These |  |
|  | systems control and expedite |  |
| 2 per cent of domestic ship |  |  |
|  | IBM, or IBM compatible m | itself been expanding its equip- |
| Is a line of machines |  |  |
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| ational Business |  |  |
| Fail bus |  |  |

## FCC ends telegram monopoly

| The Federal communica- | westra then sread |  |
| :---: | :---: | :---: |
| tlons Commission has abolished | welcomed the move provided it | that it is en |
| the monopoly which We | was left free to compete with | negotiations |
| aion has enjoyed in | any new entrants. It is also | gian |
|  | likely to want to expand its | Separately, the Frde |
| for increased compeition | markets. currenty dominated | decided to inquire more closoly* |
| for |  |  |
| accounts for onl | Imternational Telephone and |  |
| revenues |  | comonnies |

## Major disposal by Liggett

| LIGGETT GROUP, producer of Cbesterfield brand elgarettes, finally pulled out of the business altogethernouncing $\begin{gathered}\text { yesterday } \\ \text { tbe sale }\end{gathered}$ of an. domestic cigarette division to a North Carolina businessman. | The purchaser is Mr. Dolpb the C and O Development Com inany, which is described as an ment company hased in Kenly | cer |
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| North Carolina businessman. The deal. which had been | in Wall Street where analysts |  |
| expected for some time, follows Liggett's sale last summer of its oreign cigarette bnsiness to |  |  |
|  | (were scrambing to learn more |  |
| Pbilip Morris for $\$ 108 \mathrm{~m}$. |  |  |
|  |  |  |
| According to an announce <br> ment from Liggett's head- <br> quarters in Durbam, North |  |  |
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| It will include all Liggett's cigarette bosiness in the पु.S.but not theEmoking and chew- |  |  |
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| ing. tobacen business of its |  |  |
| nor the overseas leaf tobacco business of Liggett and Myers |  |  |
|  |  |  |
| do Brasil Cigarros, in Brazil. belng sold' had revennes of $\$ 224 m$ and earnings of $\$ 8.5 \mathrm{~m}$. |  |  |
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Financial Times Saturday Januaxy 27 FTTY
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## MP seeks drug export curb

| R．JACK ASHLEY，Lshour P for Stoke－on－Trent，South，is seek a ban on the export o K 解 that are probibited in the | ＂hesmirching the efforts of ters who are competing in a very， market， tough interiationa |
| :---: | :---: |
| Insult or lujury？a book | Drug nse may vary widely |
| bed＇this week，alleges that |  |
| （indish rrue companues |  |
| rid differ from those they | For example，diprrone，a pain |
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| noed in Great Britain．＂ | medical profession bas taken à |
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| Pharmaceutical Industry said |  |
| at | Two thlrds of Britain＇s phar－ |
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| It attacked Mr．Ashley |  |

## APPOINTMENTS



## Executive changes at Fodens

Stock Exchange dealings


BUMDING SOCIEDTES In the
Irish Republic are reiaring lend
 cants after a large infux
funds
Northern Ireland The inflow apparently follows
new Anglo－Irist exchange con－ trols introduced as a prelinim
nary
nep to the republic＇s membership of the EYuropean
MMonetary System The System
has not yet been formally intro－ bas not yet been formally intro
ducecturnough the exchange
controls remain． The societies said that in－
vestors outside the republic had
three three month in wise
transfer their cash from the Uk
Many seemed to he doing so． Cash infow，accoraing to
some had doubled lat month
and the bigher rate of receipts As a resulth huilding society
loans in
availe mum of 51.000 in their a account
for a threemonte period
arainst the previous
balance，which had
tained for a year．


## －

## UK boosts <br> Republic home loans





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## LONDON STGCK EXCHANGE




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## Technical recovery in equities at end of Account but Gilt-edged slip late on new $£ 400 \mathrm{~m}$. Variable issue



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FINANCIAL THNES STOCK INDICES









NEW HIGHS AND LOWS FOR T97899



| EQUITIES |  |
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FIXED INTEREST STOCKS


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RIGHTS " OFFERS


FT-ACTUARIES SHARE INDICES


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|  |  | $\frac{\mathrm{min}}{2 \mathrm{n}}$ |  | nix |  | ${ }_{2}^{2} \frac{1}{2}$ Comams |  | $\begin{aligned} & 3026 \\ & \hline 1025 \end{aligned}$ |  |  |  |  |
| 1 | Tinemeram | 18679 | -014 | - | 8 | ${ }_{5}^{4}$ 4, |  | - | $\frac{18}{8 \pi}$ |  |  |  |
| 2 | ${ }^{\text {sisperam}}$ |  | $+207$ | I | ${ }_{120}^{205}$ |  |  | -330. | $\frac{85}{399}$ |  |  |  |
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| 5 | Amprece. | 126 | +0.5 | - | an | 201 mementes |  | ${ }^{28}$ | - 2.2 E : | IRel | 12micosmay | 边 |






AUTHORISED TP TRTRUSTS



 VIII

## 




## MAN OF THE WEEK

Downfall for the Shah


Ayatoliza Rubollah Khomeins exile since Octaber after being
foreed frome his refuge of 15
years in Najaf, ITraq.
 followers, for wbom be is no
just
religious political but alide.
Ayatollah Khomeini has been
an opponent of tbe Sbah for
decades - indeed his to cathe White ede hilutiop opposition
ted to bis arrest and subsequent
ded exile in raq. Perraps his onl
poitical and clerrical equal in
modern times bas been the polical and
mirchbintimes basical bee
Makarios. But. Makarios could not bave
claimed tbe abilty-from
 out onto the streets, sbouting
death of the Sbana and clamour
ing for the Ayatollah's return and above all, cause the retirien of
the Sabah and the posssibe end.
ing of 2.500 years of Iranian ing of 2.500 years of Iranian Inevitaly, his role within
tran bas become over glorihed
and the eviliness of the Shat
 mistakes. Through SAVAK
the secret porice, be stifad
opposition and expesion
ont
 orthodox branch of slam with
its lopg tradition of revolt
asainst governient, becane the
sole political outtet. It was, toa, asainst government, became the
sole political outter 1 . was, too.
the solace for a society under
 The "Great chame exaggerated
To the same
degree, Khomemini bas become played his political cardi care
fully
He bas pressed frits for the Sbah's departure. and now
aims at the gradual disintegra-
tion of the Governmental instition of the Governmental insti-
tutions-the. Cabinet of Dr.
Shanpour Bakhtiar, the parliai
ment. and the Regency council ment and the Regency Council
belatedly set up under the
termis nf a constitution whicb terms nha a honstute ignoring
the yharh had been
for years Instead, Nomomishe tas of ed
or the etalisment of an
slamic republic, in whicb be be Islamic repubile, in whice be
vould ppazs a reve bebind
the scenes. But not for nothing does his bome outside Paris
have a sign in Persian and
French "tbe Imam bas na official spokesman." (The title Imam tras both a touch of the
Shitite concept of the returu-
ing messiah an well as the more
usual
 long term intentions deliber-
atelly obscure.
Whether Ayatollah Khomeini Whether Ayatollah Khomeini tate control under circum-
Easces. unique in thossibly in in the the ctire re and so reunify the
oft civil
guestion.


## Rome Government crisis

 as Communists pull out|  |  |  |
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## Bank ‘backed Stern' in crisis

| THE BANK of England told Stern's creditors of Mr. William stern's property empire to of early 1974. | tors wbo realised thetr bave done better to wait, said Mr. Stern <br> O The Crown Agents are to | become a statutory body unde under a new Bill publisbed yes terday. <br> Crown Agents Blil, Page 3 |
| :---: | :---: | :---: |
| Mr. Stern, the former- prorty. magnate wbose f104m cord, claimed this yesterday the tribunal investigating the | Continued from Page Water Wor |  |
|  | water and se | was reached at a meeting nf the |
|  |  |  |
| National Westminster Bank, the |  | ing body. The union's executive |
|  |  | will meet on Monday for: a |
|  |  | formal report on the meeting: |
| ter | groups incluading, | He boped that Soutbern Region drivers. wbo beld a |
| And Mir. Rodney | Leicestershire. Gwent, | series of oneday unooftcial |
|  | persisting with either s |  |
| tional Marine, "on his carpet | Mr. Eddie Newall. Grwu | $\frac{1 \mathrm{la!}}{\mathrm{kss}}$ |
| arter. International Marrin |  |  |
|  |  |  |
| But the support did not last | w |  |
|  |  | Mr. Marray's formula recog- |
|  |  |  |
|  |  | unions |
| ak and the Crown A |  |  |
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| on the aituation on May |  |  |
|  | setule |  |
|  | gas and electricity workers. |  |
| solicitors. Steri did not know | kers' pay came as 1.5 m | ven |
|  |  | e |
| diven by the Bant of England |  | The British Railways |
|  | paign |  |
| over is is 97 of orrst |  |  |
| it was part of the | general |  |
|  | further action would be suspen- |  |
|  | Continued from Page |  |
|  |  |  |
| mitte which criticised tha of gifts which Mr. Stern | Worried |  |
| bad given to officers of the |  | ${ }^{\prime}$ |
| Crown Agents. The committee |  | get very |
| bad taken a "horier than thou" |  |  |
| attitude and "termed | wb | ntinuation of the dispote |
| corruption a totally | no inmediate action was |  |
| accepted in banking and mer | planped because it was felt that |  |
|  | arise for about two weeks. |  |
|  | ${ }^{\text {T }}$ |  |
| eat Kosher." said Mr. Sters | Government is prepared | and end |
| ability to give and receive | sider helping in in | millions |
| bespitality in the normal way. | cases. This cour |  |
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| 19 | direct firms are coming |  |
|  | differut decisions this week | total layoffs are still at around |
|  | and next concerraing more short. |  |
| rr. | time working, more lay-ot |  |
|  |  |  |

## Treasury Bill rates

 up again

Weatied






THE LEX COLUMA
Touching wood for Talisman


##  <br> BRITANNIA FINANCIAL SERVICES

BRITANNIA INVESTMENT MANAGEMENT


